

ENTERPRISE AND SUPPLIER DEVELOPMENT SCORECARD

The following table represents the criteria for deriving a score for Enterprise and Supplier Development: as per the Codes of Good Practice, Gazette No 36928 and 42496.

| Criteria | Weighting points | Compliance targets |
|---|------------------|-----------------------------------|
| 1. PREFERENTIAL PROCUREMENT | | |
| 1.1 B-BBEE Procurement Spend from all Empowering Suppliers based on the B-BBEE Procurement Recognition Levels as a percentage of Total Measured Procurement Spend | 5 | 80% |
| 1.2 B-BBEE Procurement Spend from all Empowering Suppliers that are Qualifying B-BBEE Procurement Recognition Levels as a percentage of Total Measured Procurement Spend. | 3 | 15% |
| 1.3 B-BBEE Procurement Spend from all Empowering Exempted Micro-Enterprises based on the applicable B-BBEE Procurement Recognition Levels as a percentage of Total Measured Procurement Spend. | 4 | 15% |
| 1.4 B-BBEE Procurement Spend from Empowering Suppliers that are at least 51% Black Owned based on the applicable B-BBEE Procurement Recognition Levels as a percentage of Total Measured Procurement Spend. | 11 | 50% |
| 1.5 B-BBEE Procurement Spend from Empowering Suppliers that are at least 30% Black Women Owned based on the applicable B-BBEE Procurement Recognition Levels as a percentage of Total Measured Procurement Spend. | 4 | 12% |
| Bonus points | | |
| 1.6 B-BBEE Procurement Spend from Empowering Designated Group Suppliers that are at least 51% Black Owned. | 2 | 2% |
| 2. SUPPLIER DEVELOPMENT | | |
| Annual value of all Supplier Development Contributions made by the Measured Entity as a percentage of the target. | 10 | 2% of NPAT (Net Profit After Tax) |
| 3. ENTERPRISE DEVELOPMENT | | |
| Annual value of Enterprise Development Contributions and Sector Specific Programmes made by the Measured Entity as a percentage of the target. | 5 | 1% of NPAT (Net Profit After Tax) |
| 4. BONUS POINTS | | |
| 4.1 Bonus point for graduation of one or more Enterprise Development beneficiaries to the Supplier Development level. | 1 | |
| 4.2 Bonus point for creating one or more jobs directly as a result of Supplier Development and Enterprise Development initiatives by the Measured Entity. | 1 | |

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NCPD

National Council of & for
Persons with Disabilities



WHAT BENEFITS CAN THE NCPD OFFER OUR DONORS?

Whether your support takes the form of Food Parcels, Assistive Devices or donated funds, the NCPD can offer a variety of benefits to yourself, or to your organisation.

1. 18A Certificate benefits

If we receive funding from your Corporate Social Investment budget (CSI) / Corporate Social Responsibility budget (CSR), community engagement budget or transformation budget, we can offer an 18A certificate for tax deduction benefits (such a donation may not have strict conditions; however, we will still provide excellent reporting and invite the donor to participate in the project, and fulfil general donor requirements (i.e. spending the funds for their intended use).

2. B-BBEE Benefits

Alternatively, if we receive funds from your CSI/CSR budget or any other company budget, we can assist you in attaining the related and relevant B-BBEE points. We cannot provide both an 18A Certificate AND assist with B-BBEE points for the same gift (e.g. wheelchairs, building material) or the same funding. We can assist with B-BBEE points as follows:

2.1) Management Control/Employment Equity points/benefits. We can recruit and place black persons with disabilities within your organisation and assist with reasonable accommodation for them (we do charge a placement fee for this). It is also possible for you to donate the monthly salary of a black person with a disability whom is working for us, or whom we are currently readying for appointing. Thus, the employee gets the benefit of paid-employment and your company gets B-BBEE points contributing towards your employment equity targets. It must be noted that the B-BBEE points under the category of 'employment increases' is much more for the employment of a black person with a disability than for a black person without a disability. If the person is a woman with a disability, or a person under 35 years old with a disability, maximum points are achieved.



2.2) Scorecard points for Skills Development are very sought after. We can recruit and/or place learners with disabilities in alignment with your company's internal skills development plan. We can manage the reasonable accommodation and eventual employment placement or, we can facilitate an entire learnership on behalf of your company. In both cases the company can claim B-BBEE points (again, more points for women/youth with disabilities). We provide all relevant paperwork to enable companies to claim their points and can work closely with the company's B-BBEE officer or consultant if needed.

2.3) Another Category which we can assist in, is Socio-economic development (SED). After receiving funding for any of our projects & initiatives, e.g. youth programme, Job creation, Assistive devices (to mention but a few) we can provide proof that your funding is used for 85% identifiable black beneficiaries.

2.4) The last B-BBEE category with which we can assist, involves **enterprise development, supply chain development, and bursary application.** In this case we would assist you with details of one of our learners or entrepreneurs requiring a bursary and their subsequent placement with your organisation.

3. Sponsorship benefits

If we receive funding from your company using your marketing budget, and you require exposure for the value of the contribution, a formal contract is drawn up. The contract indicates how branding must be handled and includes the agreement of roles and responsibilities for each organisation. **We refer to such funding as 'sponsorship', and not 'donation'.**

4. Regardless of which of above options are chosen by a funder/giver, we provide excellent proposals and feedback reports (both narrative and financial, based on facts, experience, good monitoring, evaluation, and research).

5. Statutory compliance

All our statutory documents and governance requisites are in place, e.g. B-BBEE, Tax clearance, Registration with NPO directorate and SARS, Constitution, and Profile.

6. Individual donations benefits

Individual donors in SA may also receive an 18A Certificate for deduction from personal income tax. This is for once-off donations, as well as for monthly contributions.

7. Through your donation to the NCPD, you have an opportunity to make an easy contribution to the United Nations' Sustainable Development Goals, SA Development Goals, as well as local development plans.

8. Our best case scenario is always for longer term partnerships with funders/givers. By being in a partnership with NCPD the giver/funder actively participates in building the social fabric of our nation; socially and economically supporting initiatives dedicated to the equity and inclusion of our countries most vulnerable citizens.

9. By supporting the financial independence of Persons with Disabilities, companies and individuals are helping to prevent Gender Based Violence (GBV) (By financially empowering people who would otherwise remain in abusive relationships for the money). Thus pressure is taken off the SASSA budget as people no-longer need to claim disability grants. Additionally, South Africa's Health Budget experiences relief because Persons with Disabilities are empowered to join medical aids and need not rely on Govt-funded medical services. Finally, there is a tax benefit as working individuals start paying income tax.

10. It is good for the public image of a company/business to be a good corporate citizen by partnering with the NCPD embracing our vision of -

"A diverse South African society built on equality, equity and free from discrimination, in which persons with disabilities are recognised as an integral part of society. An all-inclusive and equitable society where the human rights of all are upheld and protected. Collaboration for Social and Economic Inclusion of Persons with Disabilities through: Advocacy, Lobbying, Awareness, Research, Development, Services, Innovation and Partnerships."

